

Unity of Santa Barbara Budget Narrative 2020-21

Given the unprecedented changes of 2020, a lot is happening financially at Unity of Santa Barbara (Unity). This budget narrative for our fiscal year April 1, 2020 to March 31, 2021 provides a summary of the financial picture and the planned abundance of Unity's financial future.

Unity received a PPP loan \$47,250 in April 2020 and Unity is on track for the loan to be forgiven allowing for the loan to be recognized as income in the later months of this year's budget.

In addition, Unity received approval for an Economic Injury Disaster Loan (EIDL) in June 2020 for \$150,000 at 2.75% interest rate for 30 years with no penalty for early payoff. First monthly payment of \$641 is due one year after loan is disbursed, August 2021.

The current outstanding loan, \$26,000, under the line of credit with American Riviera bank will be paid off next month with EIDL loan funds.

This year's budget plan was for the \$4,000 a month rental revenue, and for rental revenue to increase with our completed landscaping courtyard project. Due to Covid, all rental income has stopped since April. Our plan is to slowly restart rentals at some point this year.

Our largest annual fundraiser is the Blessings Registry which is held every year in November and typically raises \$25,000 or more. Congregants bless the church with pledging a blessing offering of an item(s) in the budget of their choice. Income is accounted for in the November and December monthly P&L statements as pledges are received.

Unity's Endowment Fund is currently at approximately \$170,000, given market fluctuations. Income for this year is estimated to be approximately 4-5% of the fund, ~\$7,000. The goal for upcoming years is to increase the Endowment Fund so that there will be increased revenue from the Endowment Fund and continuing to increase for the future.

The remaining Unity House Fund (UHF) from the sale of the Unity House in 2015 is approximately \$100,000 after the remodeling projects are finished. The UHF policy states that after facility upgrades are complete, this money will be used for maintaining the improvements, which is now the majority of the indoor and outdoor facilities. More assessment will be done as to how UHF will be used for the future.

We have recently received a wonderful blessing to Unity as one of our members has left a financial gift from his estate which will be received in September. More details to come.

Because our spring/summer fundraiser raffle and auction budgeted to raise \$25,000 were not able to be held this summer, we are considering other possible fundraisers, such as Double the Difference held in the past, or to increase the Blessings Registry Fundraiser goal.

Our monthly commitment giving and Sunday tithes from our congregation is close to budget. We also periodically receive substantial gifts from members throughout the year.

Given the significant fluctuations and changes, the budget will be reviewed and revised mid-year (September-October) and a special membership meeting will be held to approve the budget for second half of fiscal year. Our finances are blessed, and we see the future of our revenue continuing to grow into an abundant future.